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Preqin

Capital Raising and Exposure for Hedge Funds in Uncertain Times

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Interactive Brokers Webinar

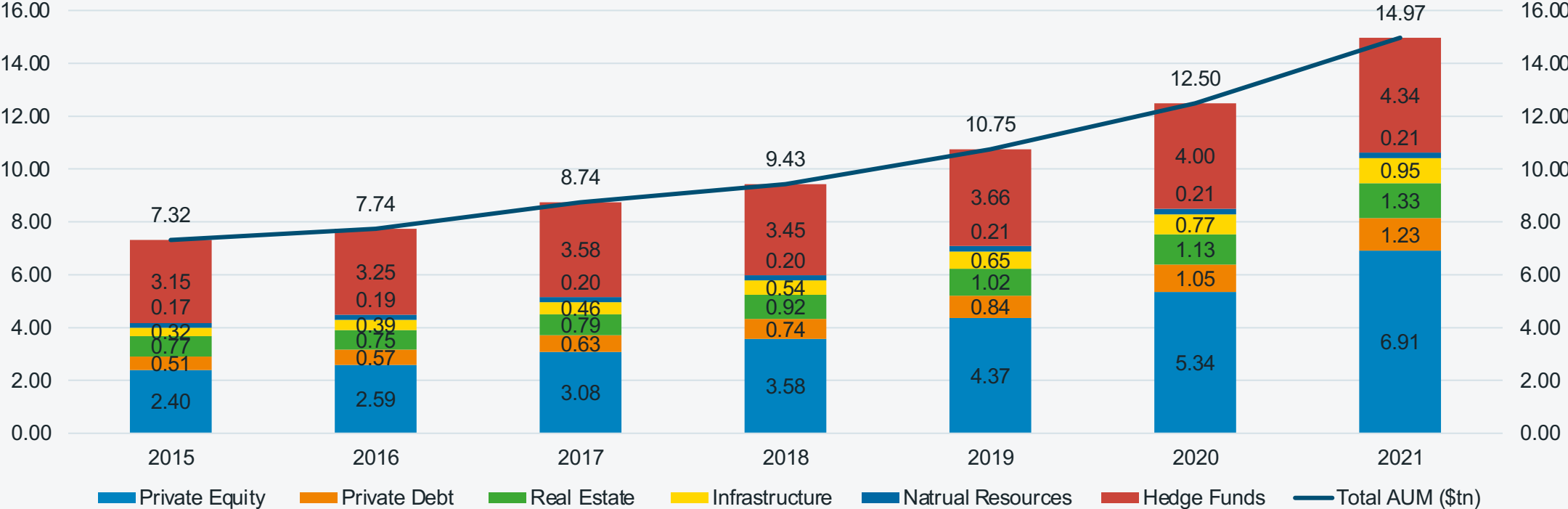
Capital Raising and Exposure for Hedge Funds in Uncertain Times

Matt Humphries – VP, Hedge Funds

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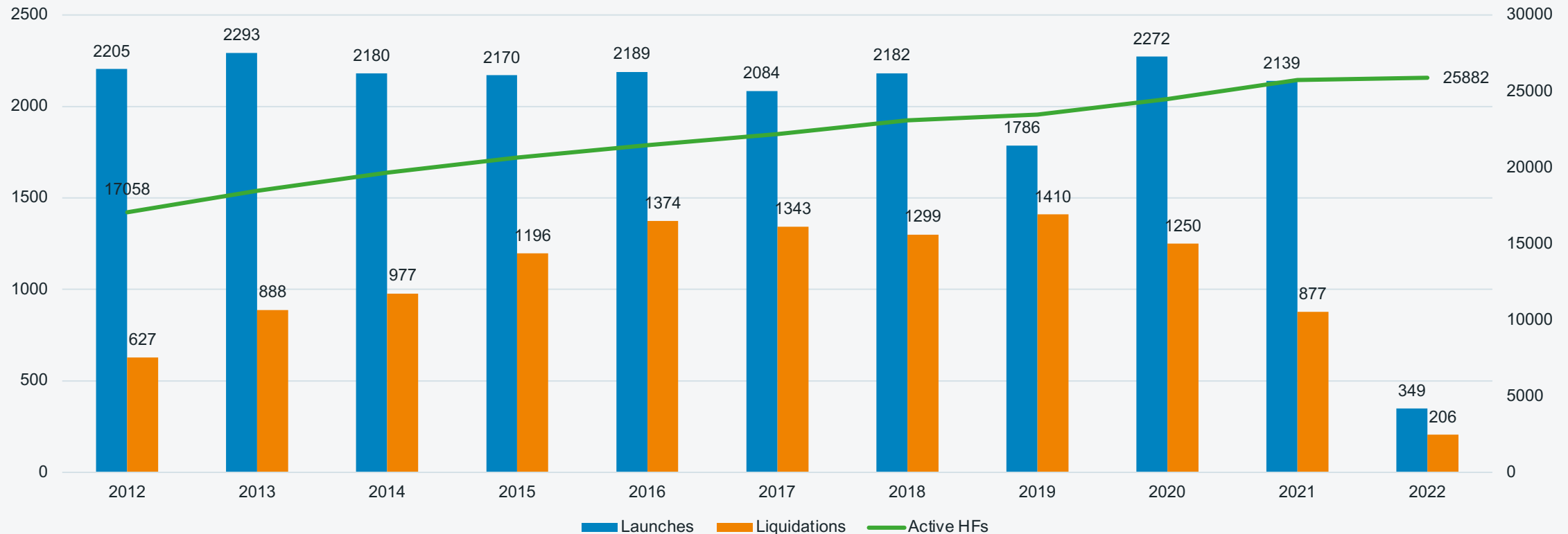
A Top-Level View of the Alternative Assets Space

Alternative Assets under Management (\$tn), 2015 - 2021



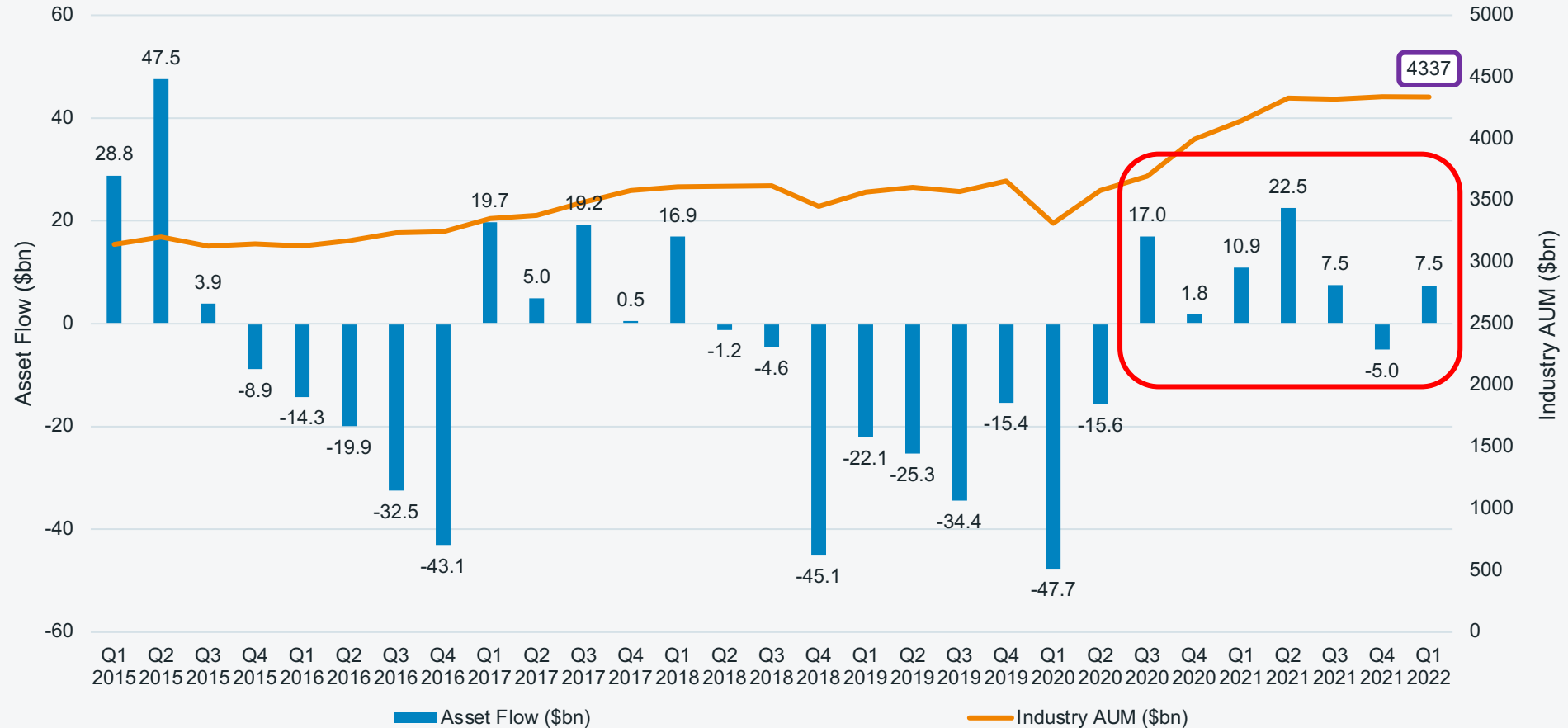
How Has the Hedge Fund Environment Looked in Recent Years? Consolidation & Negative LP Sentiment Pre-Covid

Launches, Liquidations and Active Hedge Funds, 2012-2022 YTD



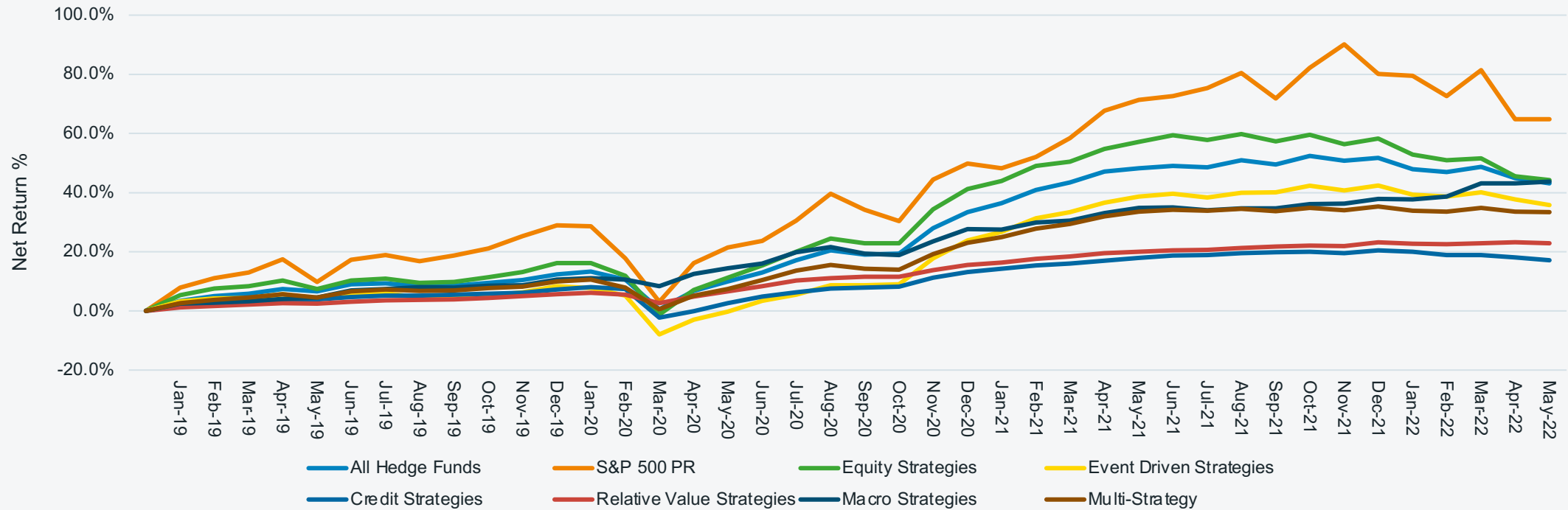
Hedge Funds Saw 9 Consecutive Quarters of Outflows before a Covid Reversal & Industry AUM Has Grown to \$4.3tr

Quarterly Asset Flow & Assets under Management of Hedge Funds, Q1 2015 - Q1 2022



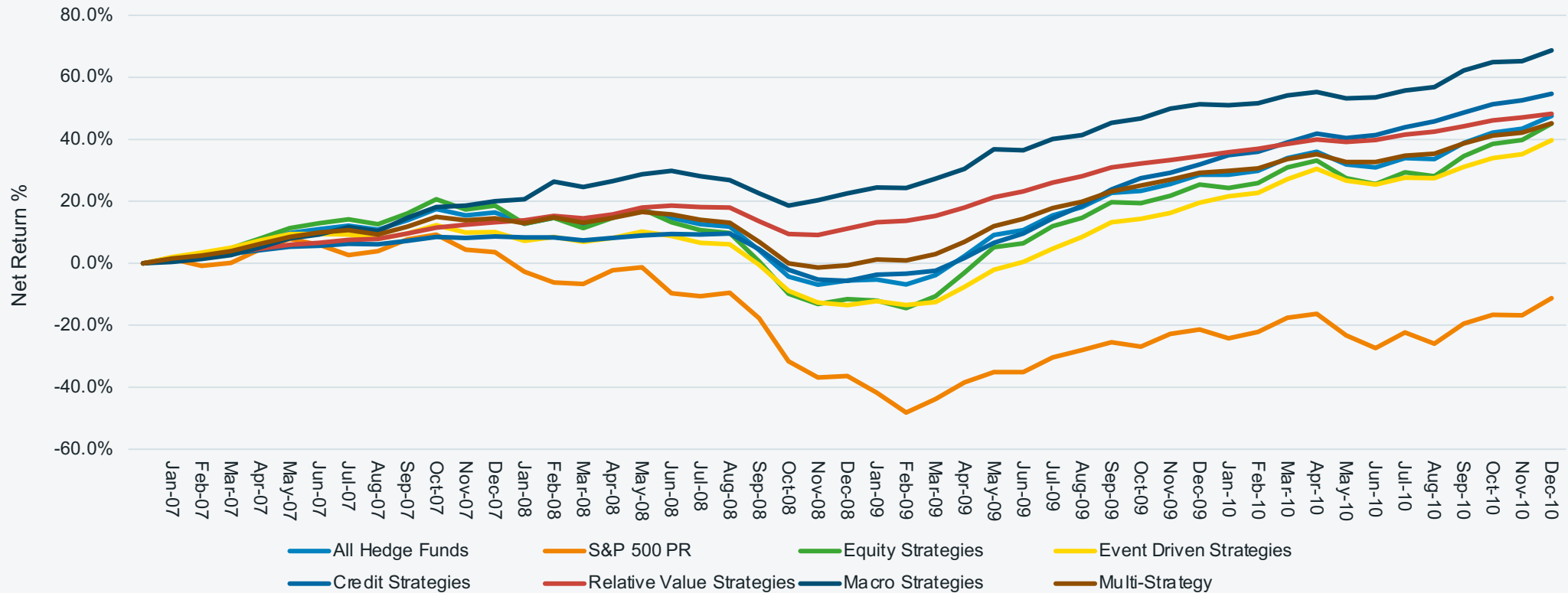
With Recession Fears and Inflation How Have Hedge Funds Performed Recently?

Cumulative Performance of Top Level Hedge Fund Strategies vs S&P 500 PR, January 2019 - May 2022



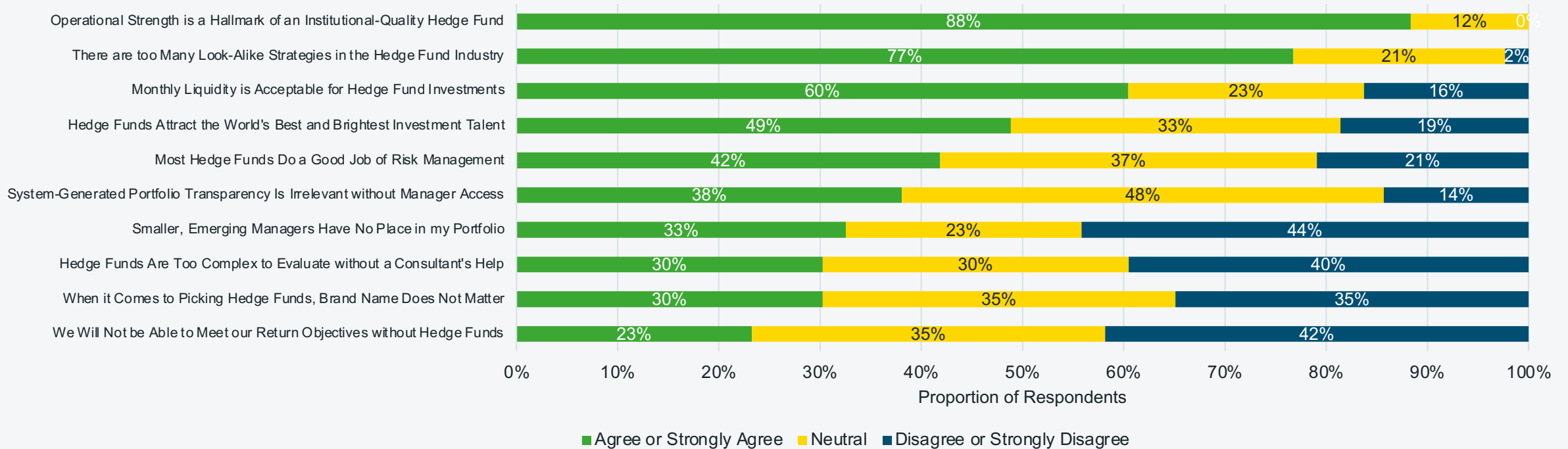
Can the Past Hint at Strategies Best Suited for Further Macro Uncertainty?

Cumulative Performance of Top Level Hedge Fund Strategies vs S&P 500 PR, January 2007 - December 2010



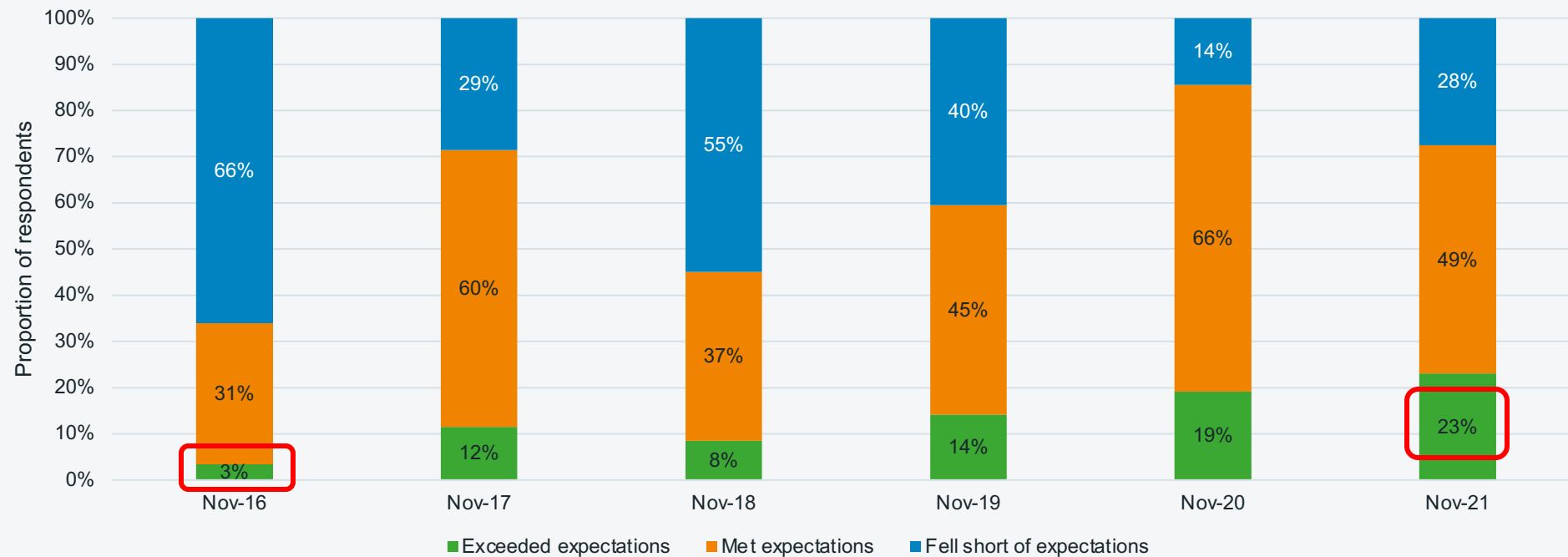
What Do Investors Value in Hedge Funds When Allocating in Today's Market?

Investor Views on Aspects of Hedge Funds

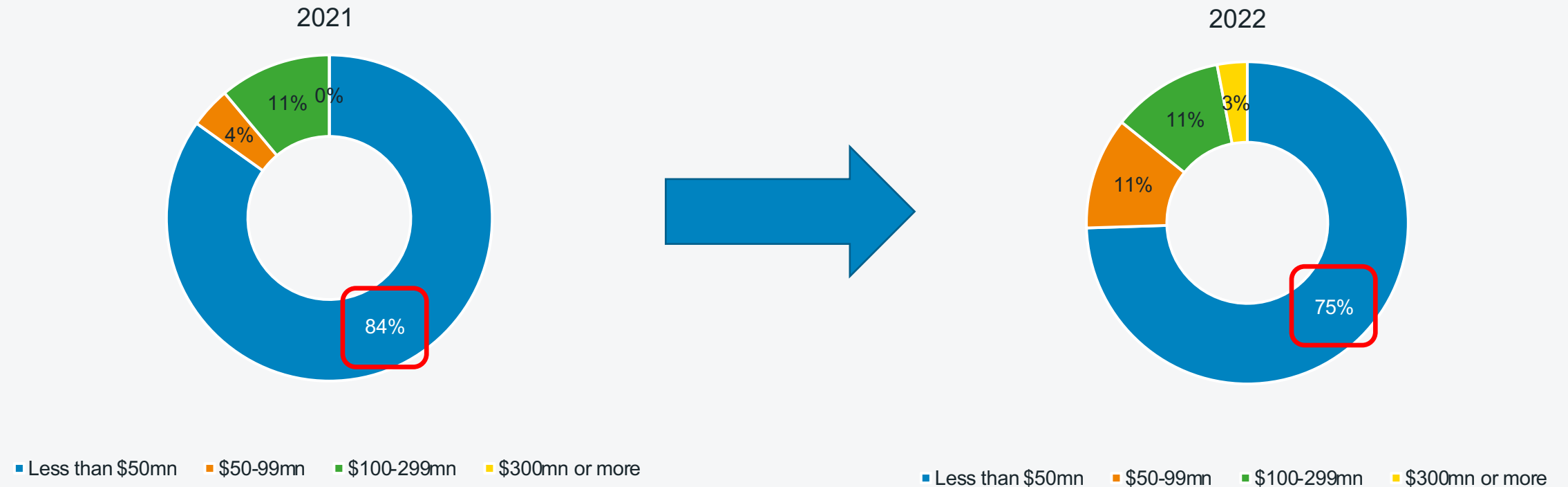


Are Hedge Funds Performing up to Investors' Expectations?

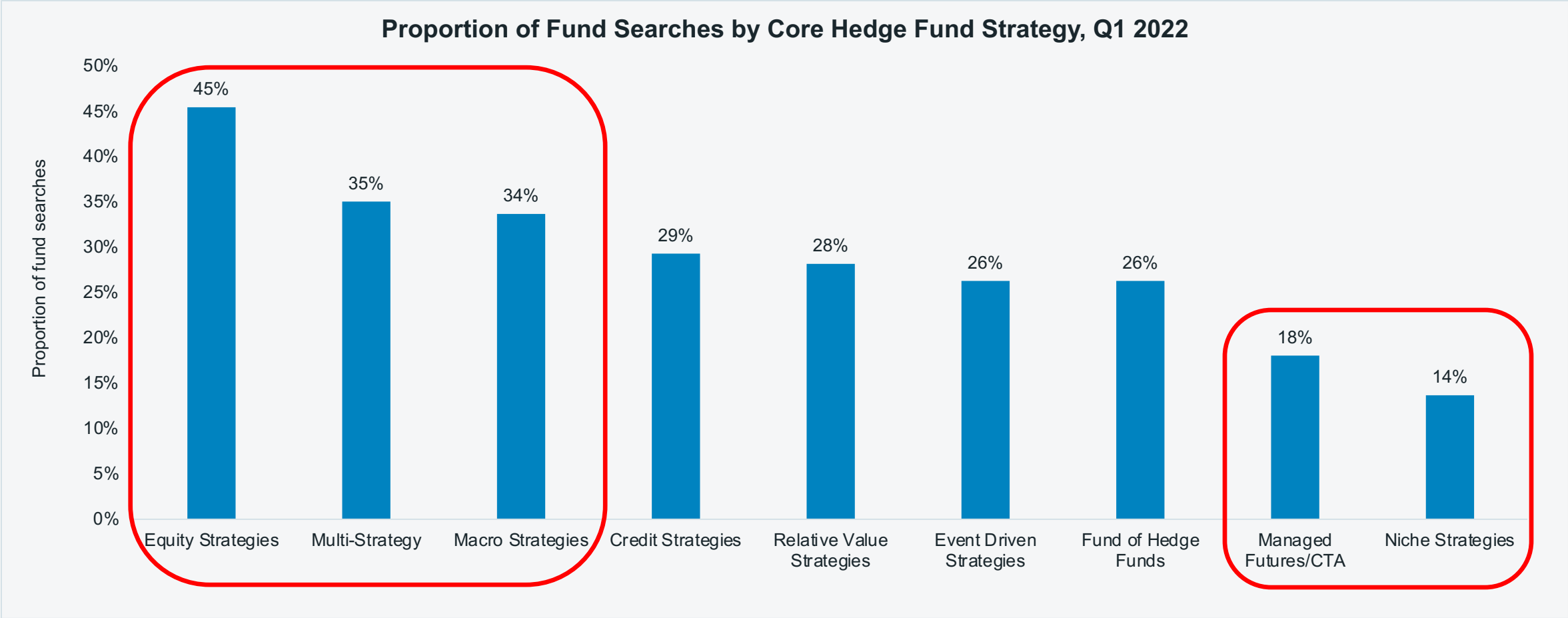
Extent to which investors feel their hedge fund investments have lived up to expectations over the past 12 months, 2016 - 2021



Investors Ramp Up Hedge Fund Allocations Over 2022

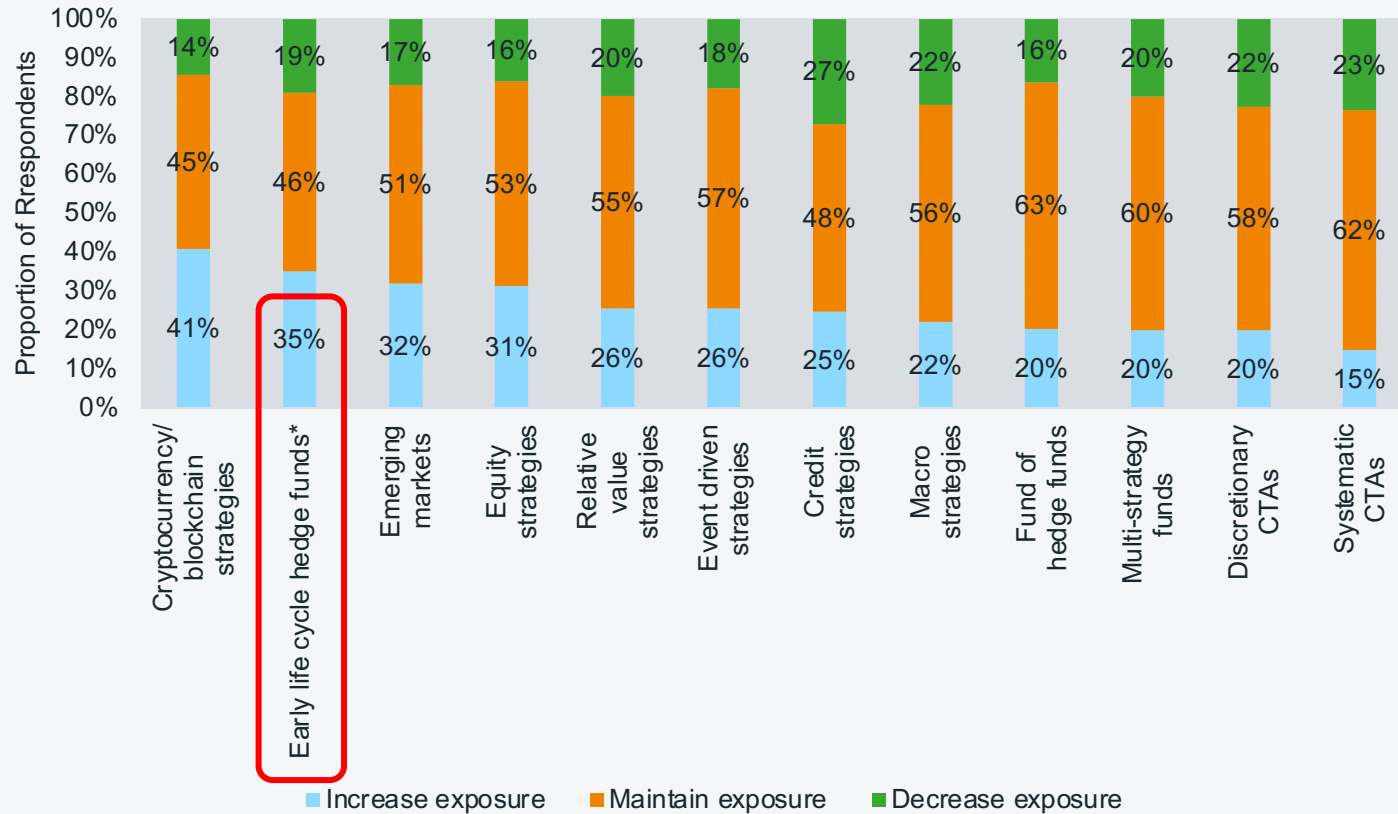


What Strategies are Users Searching for on Preqin Pro?

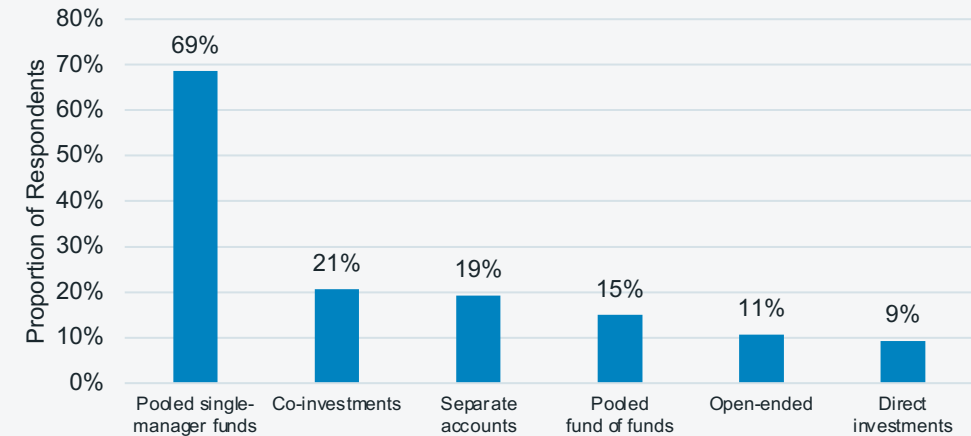


What Are Investors Looking to Allocate to? Early Lifecycle Funds are in Higher Demand

Hedge fund investor allocation plans for 2022 by strategy

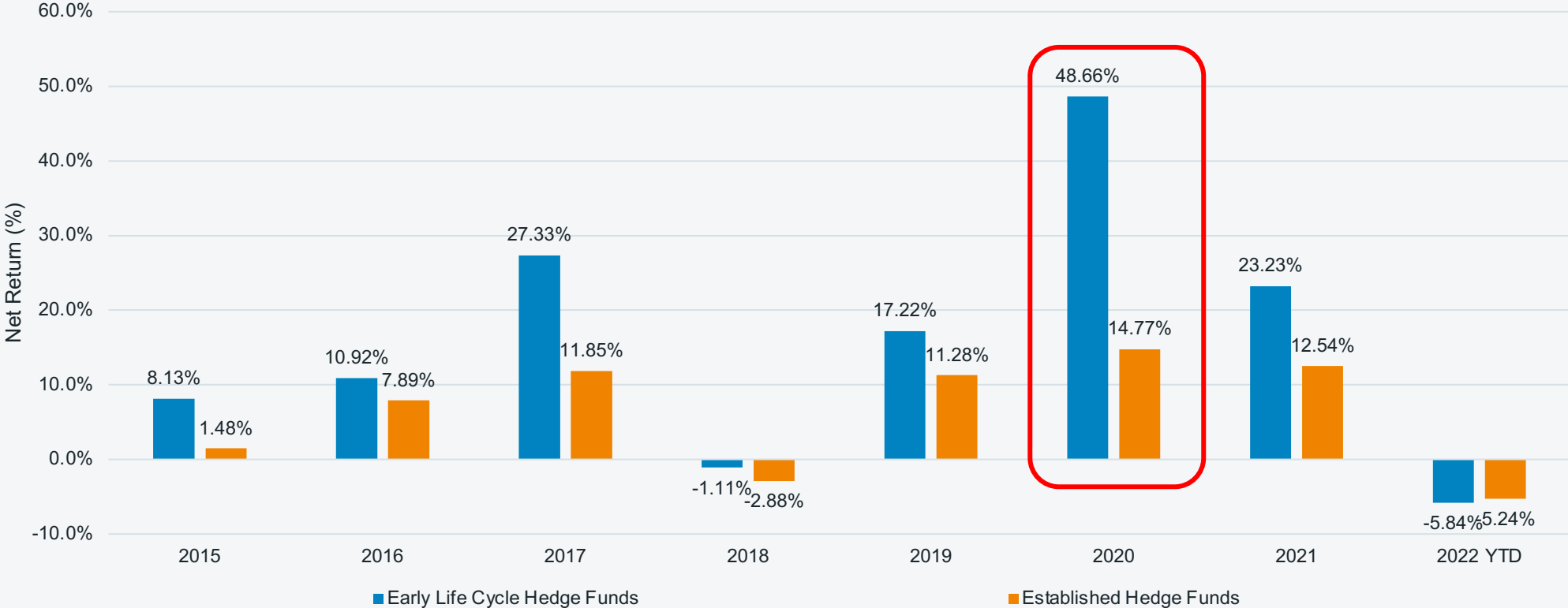


Hedge fund structures targeted by investors in the next 12 months



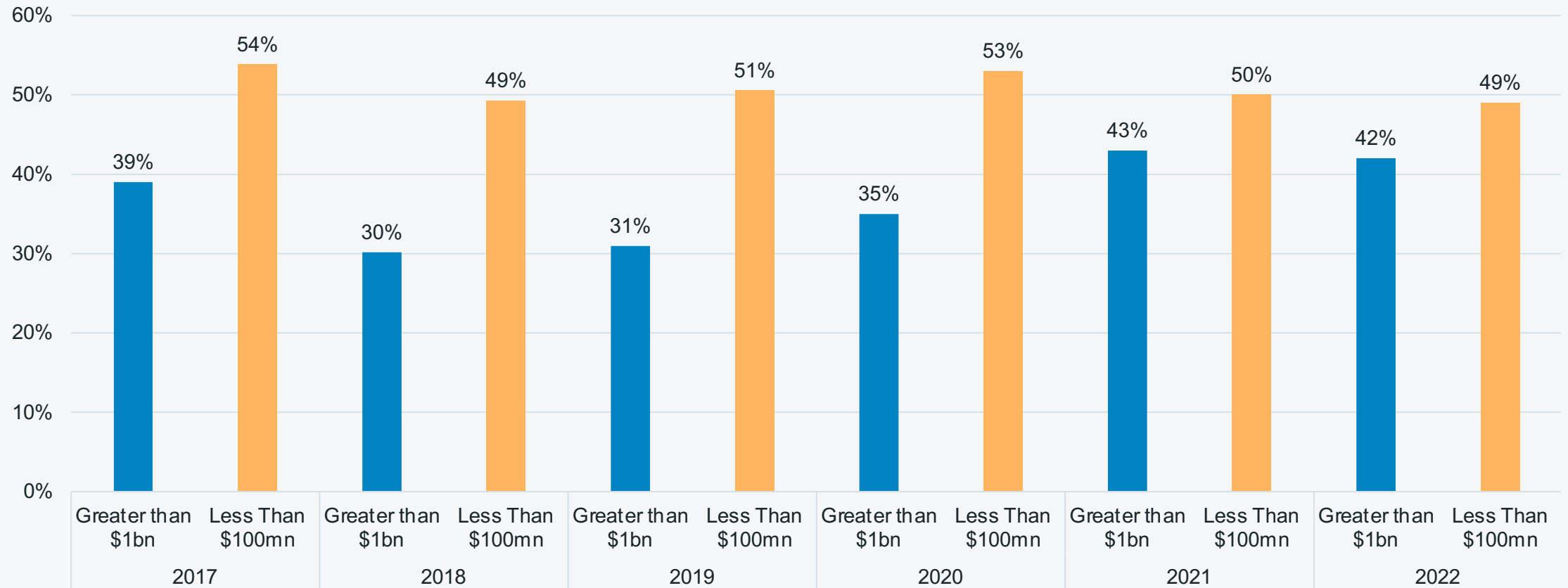
Smaller/Emerging Funds Consistently Outperforming Established Hedge Funds

Performance of Early-Lifecycle Hedge Funds vs. Established Hedge Funds, 2015 - 2022 YTD



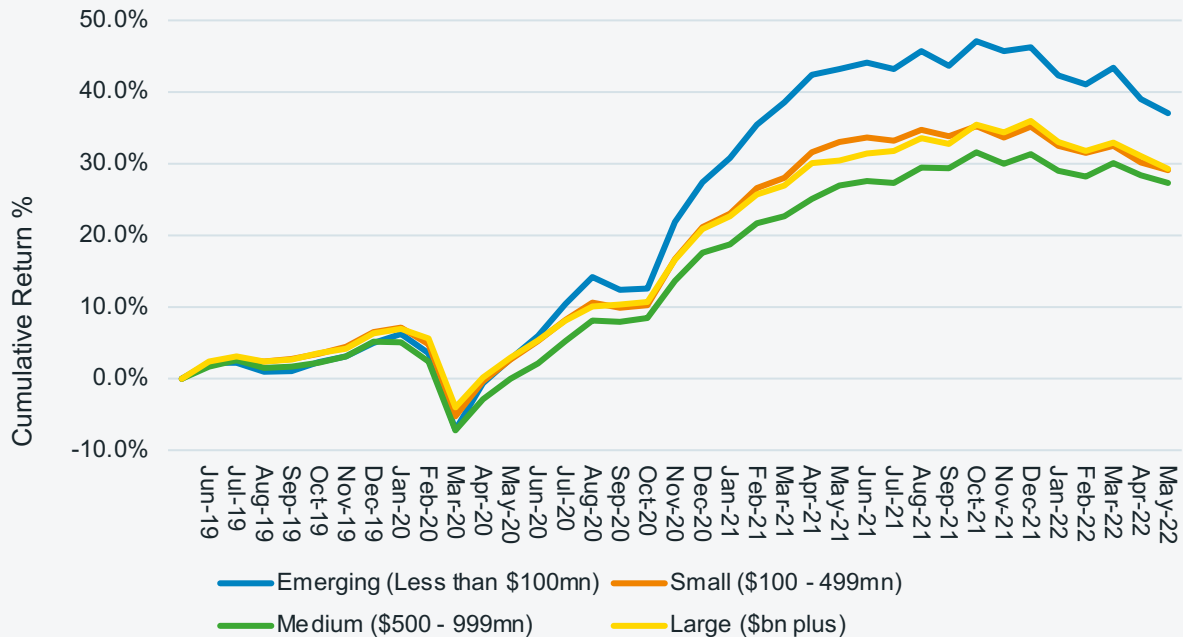
Smaller Funds Consistently See Greater Proportion of Inflows over Largest Funds

Proportion of Funds Seeing Inflows, Smaller Funds vs Larger Funds 2017-2022

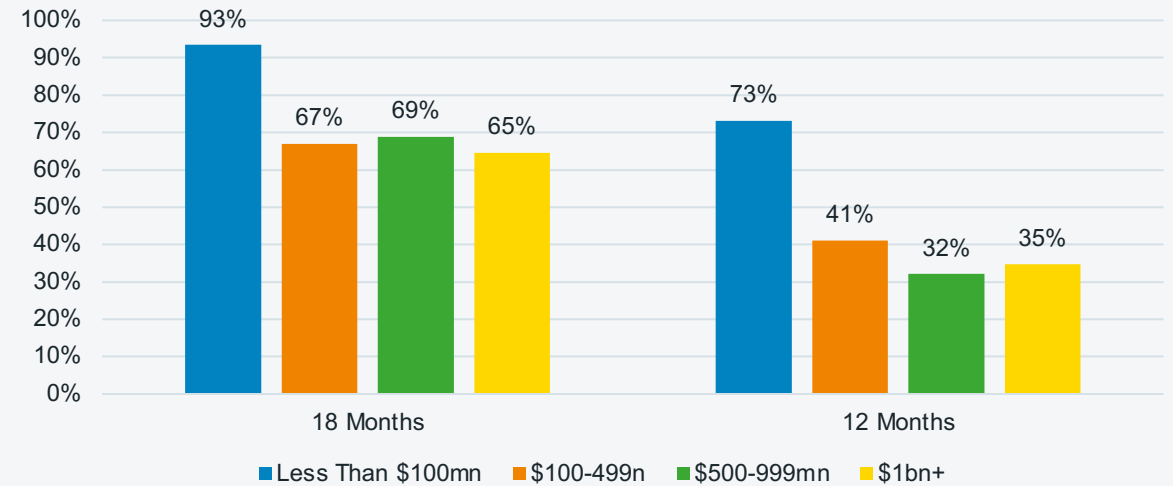


Despite Market Conditions, Environment Looks Promising for Smaller and Emerging Managers

Cumulative Performance of Early-Lifecycle Hedge Funds vs. Established Hedge Funds, June 2019 - May 2022



Page View Changes by firm AUM Range over 12 and 18 month Timeframes

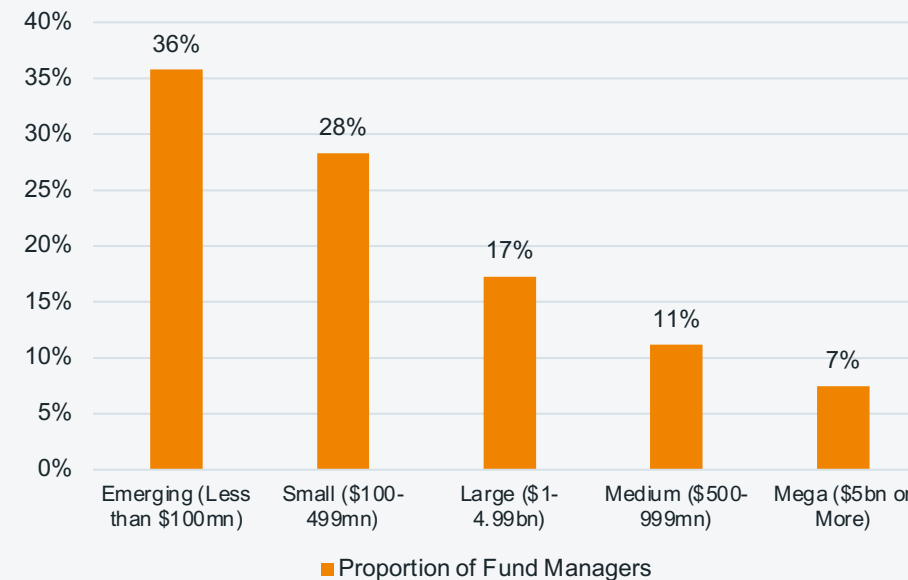


Hedge Funds Universe

Preqin's Hedge Fund Dataset

- **7,100+ Active Hedge Fund Investors**
 - *17,700 Total Hedge Fund Investors*
- **9000+ Active Hedge Fund Managers**
 - *14,000+ Total Hedge Fund Managers*
- **25,000+ Active Hedge Funds**
 - *46,000+ Total Hedge Funds*
- **30,000+ Streams of Performance (Fund and Share Class)**
- **530+ Hedge Fund Benchmarks on Pro**

Proportion of Hedge Fund Managers
Preqin Track by Size



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Increase Your Visibility: Fund managers providing data appear in more LP searches on Preqin Pro. Smaller funds are seeing increased traction from LP Survey Data and Preqin Pro Searches

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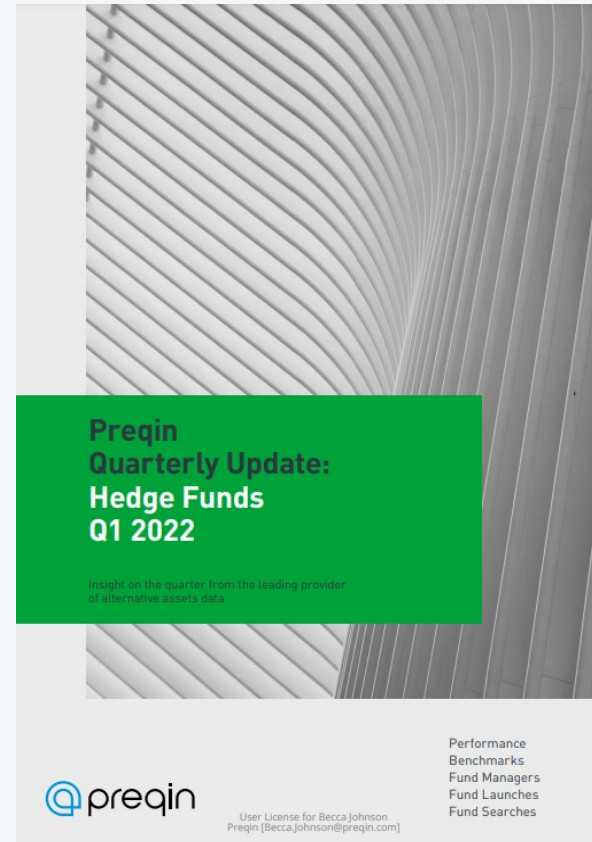
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BLOG

Why private capital should fuel the accelerating energy transition

Investing in renewables is not just good for the planet, it offers long-duration assets with secure, inflation-linked income

PE VC INF PD NR RE HF

1 July 2022

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Key Takeaways

- 1. Alternatives Have Grown to Over \$14.9tr, More Than Double Since 2015**
Hedge Funds and Private Equity make up nearly \$10tn between them
- 2. Hedge Funds See \$41bn of Inflows in 2021**
AUM stands at \$4.33tn
- 3. Looks Promising for Smaller & Emerging Managers over 2022**
Strong Performance vs Established Funds has led to increase LP interest
- 4. Investors Value Operational Strength in Hedge Funds but Aware of Look-Alike Strategies**
88% of Investors Value Operational Strength, 77% Agree on “look-alikes”
- 5. Inflation Looms but Hedge Funds Could Prove to be Strong Options to Consider**
During the GFC hedge funds performed well, investors could look to HFs for similar volatility vehicles

Thank You For Listening!

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Feel free to reach out if you have any follow up questions around the presentation, Preqin's data, Our Research process or Providing Data and I'll be happy to help.

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