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# **BMO Global Asset Management**

# Global Agriculture: Trends and the Opportunity

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# E T F MARKET**INSIGHTS**



### TODAY'S SPEAKERS



**Erin Allen** *VP, BMO ETFs* 



**Sa'ad Rana**Senior Associate, BMO ETFs

### ETF MARKET INSIGHTS PAST EPISODES



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| Table 6 - ETF Flows by Category - Feb 2023 |           |         |            |          |  |  |  |  |
|--|-----------|---------|------------|----------|--|--|--|--|
| Asset Class                                | AUM (\$M) | Mkt Shr | Flow (\$M) | Flow/AUM |  |  |  |  |
| Equity                                     | \$204,583 | 62%     | \$955      | 0.5%     |  |  |  |  |
| Fixed Income                               | \$99,461  | 30%     | \$2,643    | 2.7%     |  |  |  |  |
| Commodities                                | \$1,616   | 0%      | -\$15      | -0.9%    |  |  |  |  |
| Multi-Asset                                | \$16,717  | 5%      | \$357      | 2.2%     |  |  |  |  |
| Inverse / Levered                          | \$3,311   | 1%      | \$156      | 4.8%     |  |  |  |  |
| Crypto-Asset                               | \$2,362   | 1%      | -\$52      | -2.2%    |  |  |  |  |
| Total                                      | \$328,050 | 100%    | \$4,045    | 1.2%     |  |  |  |  |

\*Equity Flows include option strategies; Source: National Bank of Canada, Bloomberg

| Table 7 - Equity ETF Flows by Geography - Feb 2023 |           |         |            |          |  |  |  |  |
|--|-----------|---------|------------|----------|--|--|--|--|
| Geography  | AUM (\$M) | Mkt Shr | Flow (\$M) | Flow/AUM |  |  |  |  |
| Canada   | \$76,650  | 37%     | \$608      | 0.8%     |  |  |  |  |
| United States                                      | \$69,968  | 34%     | \$68       | 0.1%     |  |  |  |  |
| DM: Broad  | \$22,840  | 11%     | \$370      | 1.6%     |  |  |  |  |
| DM: Regional & Country                             | \$5,693   | 3%      | \$41       | 0.7%     |  |  |  |  |
| Emerging Markets                                   | \$5,524   | 3%      | -\$62      | -1.1%    |  |  |  |  |
| Global   | \$23,908  | 12%     | -\$71      | -0.3%    |  |  |  |  |
| Total  | \$204,583 | 100%    | \$955      | 0.5%     |  |  |  |  |

\*Equity Flows include option strategies; Source: National Bank of Canada, Bloomberg

| Sector      | AUM (\$M) | Mkt Shr | Flow (\$M) | Flow/AUN |
|-------------|-----------|---------|------------|----------|
| Financials  | \$10,110  | 37%     | \$13       | 8 1.4%   |
| Energy      | \$3,465   | 13%     | \$         | 1 0.0%   |
| Real Estate | \$3,310   | 12%     | \$2        | 1 0.6%   |
| Health Care | \$2,801   | 10%     | \$8        | 8 3.1%   |
| Technology  | \$2,743   | 10%     | -\$8       | 9 -3.2%  |
| Utilities   | \$2,393   | 9%      | \$1        | 0 0.4%   |
| Materials   | \$2,221   | 8%      | \$4        | 5 1.8%   |
| Other       | \$596     | 2%      | -\$        | 1 -0.2%  |
| Total       | \$27,638  | 100%    | \$21       | 2 0.8%   |

<sup>\*</sup>Includes all geo focuses and Covered Call Strategies; Source: NBF, Bloomberg

| Table 9 - Equity ETF Flows by Focus - Feb 2023 |           |         |            |          |  |  |  |  |
|--|-----------|---------|------------|----------|--|--|--|--|
| Focus  | AUM (\$M) | Mkt Shr | Flow (\$M) | Flow/AUN |  |  |  |  |
| Cap-weighted                                   | \$119,152 | 58%     | \$175      | 0.1%     |  |  |  |  |
| Dividend / Income                              | \$22,439  | 11%     | \$201      | 0.9%     |  |  |  |  |
| Factor: Low Vol                                | \$7,915   | 4%      | \$19       | 0.2%     |  |  |  |  |
| Factor: Multi-factor                           | \$2,876   | 1%      | -\$118     | -3.9%    |  |  |  |  |
| Factor: Fundamental                            | \$5,112   | 2%      | \$65       | 1.3%     |  |  |  |  |
| Sector   | \$27,638  | 14%     | \$212      | 0.8%     |  |  |  |  |
| Thematic                                       | \$12,819  | 6%      | \$238      | 1.9%     |  |  |  |  |
| ESG**  | \$8,838   | 4%      | \$288      | 3.3%     |  |  |  |  |
| Other  | \$6,632   | 3%      | \$163      | 2.5%     |  |  |  |  |
| Total  | \$204,583 | 100%    | \$955      | 0.5%     |  |  |  |  |

\*Equity Flows include option strategies; Source: National Bank of Canada, Bloomberg \*\* Only includes ESG ETFs under Thematic category

| Туре                  | AUM (\$M) | Mkt Shr | Flow (\$M) | Flow/AUN |
|-----------------------|-----------|---------|------------|----------|
| Canada Aggregate      | \$28,346  | 28%     | \$224      | 0.8%     |
| Canada Government     | \$10,971  | 11%     | \$277      | 2.5%     |
| Canada Corporate      | \$13,026  | 13%     | -\$19      | -0.1%    |
| U.S. / North America  | \$8,469   | 9%      | \$341      | 4.1%     |
| Foreign               | \$10,169  | 10%     | \$234      | 2.3%     |
| Sub-Investment Grade  | \$4,269   | 4%      | \$253      | 6.2%     |
| Preferred/Convertible | \$6,337   | 6%      | -\$46      | -0.7%    |
| Money Market          | \$17,875  | 18%     | \$1,379    | 8.4%     |
| Total                 | \$99,461  | 100%    | \$2,643    | 2.7%     |

| Source: National Bank of Canada | , Bloomberg |
|---------------------------------|-------------|
|---------------------------------|-------------|

| Table 11 - Fixed Income ETF Flows by Maturity - Feb 2023 |           |         |            |          |  |  |  |
|--|-----------|---------|------------|----------|--|--|--|
| Maturity   | AUM (\$M) | Mkt Shr | Flow (\$M) | Flow/AUM |  |  |  |
| Broad/Mixed  | \$47,511  | 48%     | \$1,036    | 2.2%     |  |  |  |
| Ultra Short Term   | \$3,843   | 4%      | \$101      | 2.7%     |  |  |  |
| Short Term   | \$16,884  | 17%     | -\$154     | -0.9%    |  |  |  |
| Mid Term   | \$5,758   | 6%      | \$141      | 2.5%     |  |  |  |
| Long Term  | \$5,367   | 5%      | \$75       | 1.4%     |  |  |  |
| Real Return  | \$1,402   | 1%      | -\$3       | -0.2%    |  |  |  |
| Target Maturity  | \$820     | 1%      | \$69       | 9.1%     |  |  |  |
| Money Market   | \$17,875  | 18%     | \$1,379    | 8.4%     |  |  |  |
| Total  | \$99,461  | 100%    | \$2,643    | 2.7%     |  |  |  |

Source: National Bank of Canada, Bloomberg





# **ONE MINUTE UPDATE INFLATION DIVERSIFCATION** PRICING ON THE RISE **CURRENCY** TAILWINDS/HEADWINDS **PRODUCTIVITY**

#### THIS WEEK'S TOPIC **GLOBAL AGRICULTURE:** TRENDS & THE OPPORTUNITY







Associate, BMO ETFs

## **INFLATION:** owning exposure to the key risk

 A large component of recent inflation readings around the world are driven by increased food prices.



<sup>1</sup> (lhs : std. deviations); <sup>2</sup> (rhs : y/y % chng) Sources: BMO Economics, Haver Analytics

Inflation Trends and Outlook

| year/year % change             | 2021 |     |     |     | 2022 | -   | -   |     | 2023 |      |      | - 0.1  | 2024 | 2022 |      | 2024 |
|--------------------------------|------|-----|-----|-----|------|-----|-----|-----|------|------|------|--------|------|------|------|------|
|                                | Q1   | Q2  | Q3  | Q4  | Q1   | Q2  | Q3  | Q4  | Q1   | Q2   | Q3   | Q4     | 2021 | 2022 | 2023 | 2024 |
| CANADA                         |      |     |     |     |      |     |     |     |      |      |      |        |      |      |      |      |
| CPI All Items                  | 1.4  | 3.3 | 4.1 | 4.7 | 5.8  | 7.5 | 7.2 | 6.7 | 5.7  | 3.7  | 3.4  | 3.0    | 3.4  | 6.8  | 4.0  | 2.5  |
| New Core CPIs avg. of measures | 1.9  | 2.5 | 3.1 | 3.4 | 4.3  | 5.4 | 5.6 | 5.7 | 5.0  | 4.2  | 3.4  | 3.1    | 2.8  | 5.2  | 4.0  | 2.5  |
| UNITED STATES                  |      |     |     |     |      |     |     |     |      |      |      |        |      |      |      |      |
| CPI All Items                  | 1.9  | 4.8 | 5.3 | 6.7 | 8.0  | 8.6 | 8.3 | 7.1 | 5.5  | 3.9  | 3.3  | 3.2    | 4.7  | 8.0  | 4.0  | 2.5  |
| Ex. Food and Energy            | 1.4  | 3.7 | 4.1 | 5.0 | 6.3  | 6.0 | 6.3 | 6.0 | 5.3  | 4.6  | 3.8  | 3.4    | 3.6  | 6.2  | 4.3  | 2.8  |
| PCE Deflator                   | 1.9  | 4.0 | 4.5 | 5.7 | 6.4  | 6.6 | 6.3 | 5.5 | 14.5 | 13.6 | ↑3.3 | 1 ↑3.1 | 4.0  | 6.2  | 13.6 | 2.4  |
| Core PCE Deflator              | 1.7  | 3.5 | 3.9 | 4.7 | 5.3  | 5.0 | 4.9 | 4.7 | 4.2  | 3.9  | 3.5  | 3.2    | 3.5  | 5.0  | 3.7  | 2.6  |

Shaded values represent forecasts; arrows mark forecast changes since the previous issue of this publication; Sources: BMO Economics, Haver Analytics

Data as of Jan 31 2023





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### **DIVERSIFICATION BENEFIT**

**Low Inflation Regime: 2017-2021** 

| Per-Annum Metrics | Global Ag Index | S&P 500 Index |
|-------------------|-----------------|---------------|
| Returns           | 11.7%           | 16.0%         |
| Volatility        | 16.4%           | 16.6%         |

Correlation: 0.97

**High Inflation Regime: 2022** 

| Per-Annum Metrics | Global Ag Index | S&P 500 Index |
|-------------------|-----------------|---------------|
| Returns           | 8.3%            | -12.2%        |
| Volatility        | 20.8%           | 17.7%         |

Correlation: 0.18

Source: Bloomberg, Solactive; Numbers in Canadian dollar terms. Index returns do not reflect transactions costs or the deduction of other fees and expenses and it is not possible to invest directly in an Index. Past performance is not indicative of future results. Index is Solactive North American Listed Global Agriculture Index (SOLNAAG)







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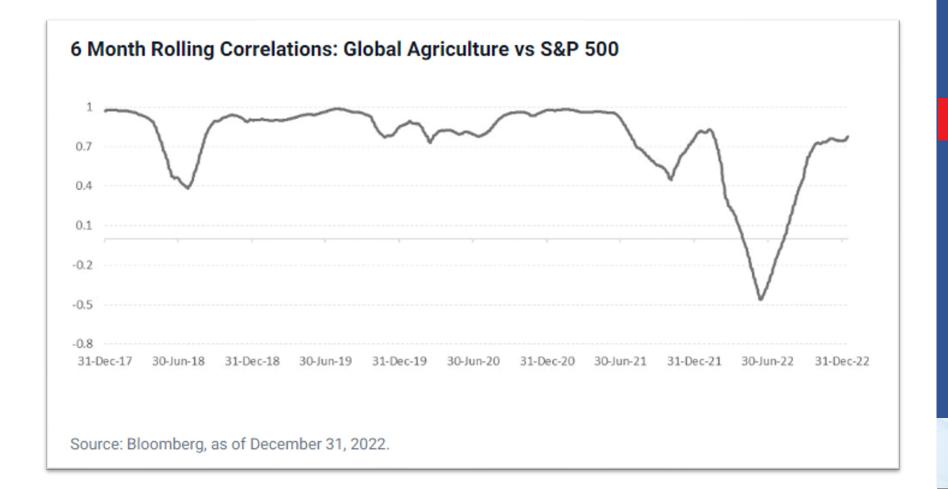
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### **DIVERSIFICATION BENEFIT**





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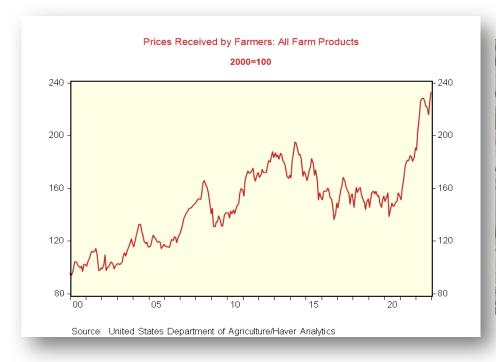
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### **FARM PRODUCT PRICES**











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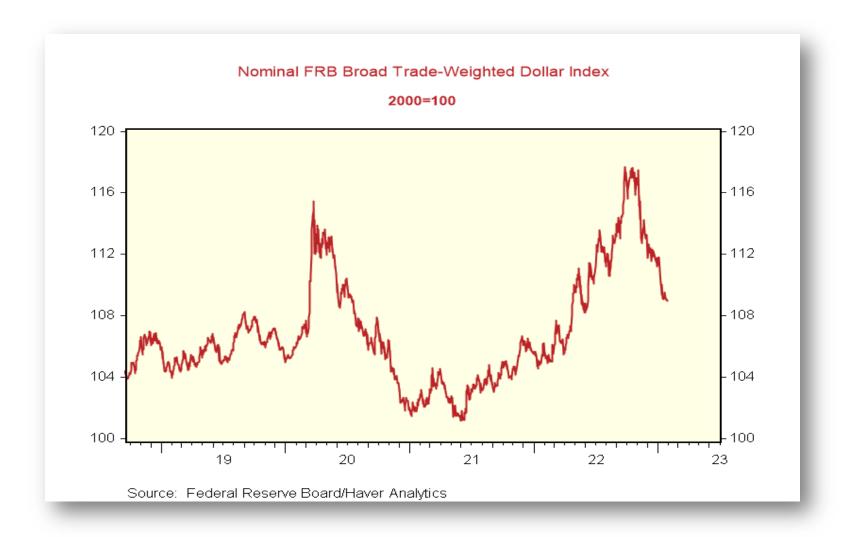
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### **CURRENCY CONSIDERATIONS**



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### **TAILWINDS**

- Climate change
- De-Globalization
- Population Trends
- Food Scarcity
- Geopolitical risk War in Ukraine



#### By the numbers...

- After remaining virtually unchanged from 2014 to 2019, the prevalence of undernourishment climbed to around 9.9 percent in 2020, from 8.4 percent a year earlier.
- It is estimated that between 720 and 811 million people in the world faced hunger in 2020.
- Around 660 million people may still face hunger in 2030, in part due to lasting effects of the COVID-19 pandemic on global food security.
- Nearly one in three people in the world (2.37 billion) did not have access to adequate food in 2020 that's an increase of almost 320 million people in just one year.
- Globally, 149.2 million (22.0 percent) of children under the age of five years suffered from stunting (SDG Indicator 2.1.1) in 2020.

Source: UN State of Food Security Report 2022: The State of Food Security and Nutrition in the World 2022 (fao.org)





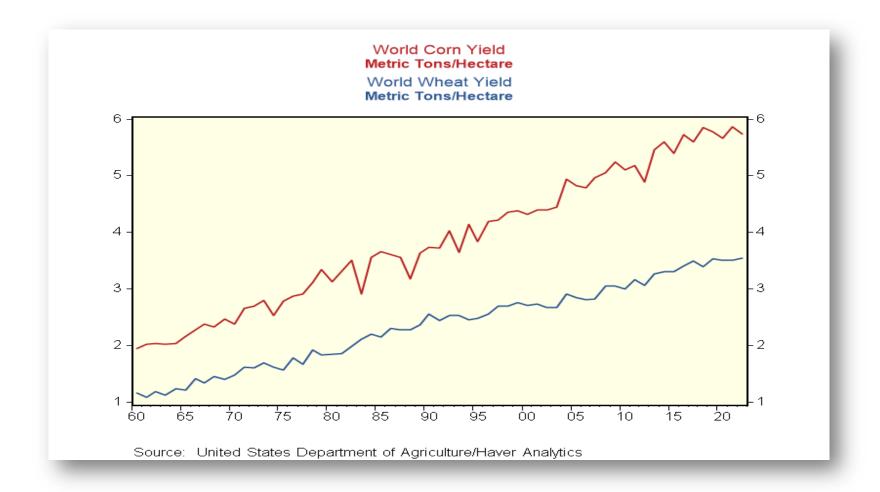


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### **PRODUCTIVITY**



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**Economic Outlook** 

